

2021/22 Ski Season

As of July 01, 2021, we began the season with \$53,664.90 in our General Account. Coming off a strong season, we appeared to be sitting in great shape. Enter the "Rain Event" of early August 2022, coupled with beaver activity, resulting in culvert washouts along sections of our recently enhanced lighted trail.

Mother Nature's Setbacks: Northshore Repairs to trail \$16,675 (paid in 3 installments), Beaver Cages to protect culverts \$1035 & Excavator work \$ 345.

Lighted Trail Powerline Repairs: K&M Utility \$725.50

Bridge Repairs on Blue Trail, overdue replacement: Decking \$1,920 and Subframe \$672.54= \$2,592.54

Start Up and Anticipated Costs: Insurance for Broker Link Insurance: \$3382 + \$77 (New Scandic) Installment toward Scandic 900 to JT All Season (Agreement to pay off remainder in Spring) = \$10,000 Accounting Services for Tax Filing, Payroll and GST Recovery: Irene McCardles Accounting for 2020 was \$2,731.25 (was not billed in that tax year) & paid April 4th for 2022 was \$2,731.25 for a total = \$5,462.50 Bush whacking \$2500

Substantial Parts, Repairs and Maintenance of Machinery this season:

Piston Bully – parts/float etc. \$600 + Parts (Ontario) \$978.20 + 216.17 + 454.05 + 247.33= \$1,648.42

Alpina - \$221.58 + \$390 + \$783 + \$249 = \$1,643.58

Scandic -Paid off remainder: \$7,802 + Hitch and wiring \$183 + Carbide Ski \$224.24 = \$8,209.24

Gassing up groomers for the season: \$2,093.03

Some welcome influxes of revenue in late season: 17 GST reimbursements (50%) totaling \$13,165.92 Hosting NB Cup Race#3 yielded \$2,930 – (\$826.03 for timing +\$3.35 registration) = \$2050.62 Profit MCCSC's Virtual Loppet =\$445 Profit

Seaside Family Health Professionals Corp provided the coverage of ski/snowshoe rentals for the remainder of the season to encourage more people to get out during Covid times = \$5000 Donation

Stan Knowles donated another sum to MCCSC, despite our having to suspend 'normal loppet youth focus' yet again. We were permitted to use funds to purchase ski equipment for rentals = \$1500

Funding from City of Miramichi, for a ride on mower to maintain the premises off season =\$4000

Trails Grant for \$5000 to offset the cost of North Shore Installation of Trail Head Gates \$5,520

Go NB Grant of \$6,800 was partially used to acquire more replacement gear (mainly from Sports Experts and some private sales with \$4241.48 remaining.

Regional Development Direct Deposit for reimbursement of 50% from flooding damage = of \$7,794.

Cash Deposits throughout the season: 13 Deposits were made (excluding cheques for memberships and other previously mentioned funds) for a total of \$23,020. (Figure includes \$5000 to cover rentals!) Note: This total is \$10,906 less than the previous season. Much of the difference can be explained away with the timing of the snow/rainstorms throughout the season, which resulted in the club being closed many weekends and challenges to expedient grooming.

Memberships for 2021/22 Season:

211 ski club memberships through Zone 4 & 18 snowshoe memberships issued

Comparison of Trail Passes & Rentals for the 2020/21 & 2021/22 Ski Seasons:

	<u>Trail Passes</u>	<u>Rentals</u>
2020/21	\$17,056.00	\$5,899.00
2021/22	\$9,157.00	\$5,792.00 (Seaside Health Prof. cut cheque \$5000 to cover)

- Interesting discrepancy between rental use, nearly similar & trail passe sales, nearly halved?

Account Balances as of April 9th/2022

Project: \$5.00 Loppet: \$1,500 Groomer Fundraiser: \$3,196.74

General: \$37,804.38

Book Balance for General: Cheques #306 Bell Aliant 101.28

#307 NB Power \$405.20

#308 Gilles C. (Piston Bully) \$247.33

#309 Peter Gadd (plaques) \$188.46

#288 Brokerlink Insurance \$77.00

#293 Bell Aliant (Bank Error) \$101.28

Total for uncashed cheques : \$1129.55

Actual Books Balance: \$36,683.83

Note: Approximate Annual Start-up and Club Maintenance Costs throughout a season:

Taxes:	\$4,912.91	Insurance:	\$3,459	Power:	\$4,563.63
Phone:	\$1,237.23	Bush Whacking:	\$3000 Avg.	Media Website:	\$257.60
Post Box:	\$198.95	Accounting:	\$2,731.25	Grooming Gas:	\$2,100
Line Repairs:	\$1,500	Groomer Maintenance:	\$ 2500 (Actual Cost this season was \$3946.09!)		
Lodge Keeping:	\$6,500 {Cost this season was \$4,727.07 (closures), \$6,916.50 (previous year)}				

Total of Average Anticipated Seasonal Costs: \$32,960.59

**** As there was no AGM for 2020/21 Ski Season, I provided the following information if interested. ****

Some highlights for the 2020/21 Ski Season: July 1st/20 began with \$60,312.02 in our General Account and \$46,279.05 in our Project Account. We were not able to finish all the components on time and had been granted an extension for completion in 2021.

Project Wrap Up: As of October 29th, 20, we had \$266.55 remaining and seemingly a long way to go! Though stressful, our ability to claim 50% GST and some fortunate timing allowed for us to eventually access our allotted Gov't funds to enable us to square up with contractors and see the project through to completion. The final results- Lighted Trail had culvert work, was raised with shale, which was then rolled. Club House was fabricated and moved into place. The Biathlon Range was built and the surrounding area grade according to spec. The cement target line and the 24 targets were installed. On Jan 18th/21, we transferred \$51,894.11 back to the General account, leaving \$5 in the Project Account.

Expenses: Had significant brush-cutting done (which was overdue) \$3700

Had significant repairs to Lighted Trail by K&M at a cost of \$1897.50

Lodge Keeping by Keith and Marie costs: \$6,916.50

With the new club house our insurance rose through Broker Link Insurance to \$3440

Made Deposit on F250 Groomer of \$2,474 and paid off balance \$8,906 = \$11,380

Significant Servicing of Grooming Equipment (Alpina) Including \$3162 and \$710.

Made a Deposit in March on Scandic 900 from JT All Season for \$500

Gassing up grooming machines from Beaubear Coop for approximately \$2000

Made a purchase of the remaining ski gear from Sport Chek of 17 pairs of skis and 40+ pairs of boots to supplement some of our worn equipment for \$2000. **Re-Sales:** The majority of the Sport Chek boots were SNS 40-43; beyond our rental needs. By the end of the season, we sold 8 pairs of boots for \$400.

Donation: Executive got permission to bank our donation from Stan Knowles as Covid Restrictions would not allow for a family/kid focus traditional Loppet; donation = \$1500

City Contribution to offset our Tax Bill (as per 5-year agreement) = \$5000

Grant: Emily Comeau secured a Go NB Grant to enhance future programming for \$6800.

Revenue from Rentals/Passes: Our 1st season navigating Covid resulted in a banner year for the MCCSC as membership sales, ski and snowshoe rentals were way up with people sticking close to home. We were also fortunate in terms our winter storms as we were able to open early and stay open for all but 2 weekends. Covid restrictions did shut the season down "officially" but not before allowing the club to generate substantial revenue. Excluding cheques for Memberships, Zone 4 Deposits, the Go NB Grant & City Contribution toward taxes made 11 cash deposits were made throughout the ski season for a total of \$33,926.

As of the last MCCSC Executive meeting in April 2021, we were sitting with \$59,450.77 -with a few utilities and our Tax Bill of \$4,954.61 still to be paid by year end, June 30, 2021.